



COMPENSATION BREAKDOWN

AGENT NO REQUIREMENTS	SR. AGENT \$100 PV \$300 TV	LEAD AGENT \$300 PV \$3,000 TV	DIRECTOR \$1,000 PV \$15,000 TV	REG. DIRECTOR \$1,500 PV \$30,000 TV	NAT. DIRECTOR \$3,000 PV \$90,000 TV
Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.	Earn \$35 for every personal sale made before Saturday, paid out the following week.
Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.	Earn 25% of every personal membership sale, paid out the following month before the 15th.
	Unlock an extra 5% override of all 2nd Level Sales Volume.	Unlock an extra 3% override of all 3rd Level Sales Volume.	Unlock an extra 2% override of all 4th Level and 1% override of all 5th Level Sales Volume.	Unlock an extra 1% override of all 6th Level and 1% override of all 7th Level Sales Volume.	Unlock an extra 1% override of all 8th, 9th and 10th Level Sales Volume.
		Earn a Company Paid Hotel Stay in a Top Destination or choose a One-Time \$250 Cash Bonus	Lifestyle Bonus: \$500 per month on top of all other commissions.	Lifestyle Bonus: \$800 per month on top of all other commissions.	Lifestyle Bonus: \$1000 per month on top of all other commissions.
					*Infinite Share Pool: 2% of the Agency's Volume is share equally amongst NDs.

COMPENSATION REQUIREMENTS

Agreement for Agents/Brokers/Resellers

- Sales Agents must pay an annual fee of \$100 for a back-office subscription to earn cash bonuses and commissions.
- Sales Agents must meet and/or maintain their monthly minimum sales requirements to maintain their pay rank.
- Sales Agents who have reached their Personal Volume goal can use their total to Team Volume to promote.
- Sales Agents become eligible for commissions with one (1) sale of a KonnectMD Membership. An agent's personal monthly membership fees count towards their personal volume but are not commissionable. *Back-office fees and enrollment fees does not count towards volume, only monthly membership fees.

COMMISSION TYPES

Personal Sales Bonus (PSB):

Every (1) personally sponsored membership sold will trigger a \$35 personal sales bonus. The bonus period begins every Saturday at 12:00 AM CST and ends every Friday at 11:59:59 PM CST. This commission is paid out the following week.

Residual Commission / Monthly Agent Overrides:

Residual Commissions and Monthly Agent Overrides are paid monthly from Personal Volume & Team Volume. Commissionable volume is comprised of monthly membership fees. Back Office fees are not commissionable.

Lead Agent One-Time Bonus:

- Once an agent achieves the pay rank of Lead Agent, they become qualified to receive a company-paid hotel stay at a top destination of their choice or they can choose to accept a one-time cash bonus of \$250.

Lifestyle Bonus:

- Once an agent achieves the pay rank of Sales Director, Regional Sales Director, or National Sales Director, they become qualified to receive a guaranteed monthly bonus if they maintain the pay rank each month. Sales Directors receive \$500 monthly, Regional Sales Directors receive \$800, and National Sales Directors receive \$1000 monthly. This bonus program motivates agents to reach higher ranks and become successful leaders.

Infinite Share Pool:

2% of the agency's monthly gross revenue is shared equally amongst the active, qualifying National Sales Director.

PROMOTION QUALIFICATIONS

To advance in rank within the organization, agents must satisfy two specific requirements: (Personal Volume/Team Volume)

Personal Volume (PV) is the amount of commissionable volume that includes the agent's personal membership fee and the monthly membership fees of their personally sponsored customers and recruited agents. However, enrollment fees and back-office fees are not included in personal volume.

Team Volume (TV) is the sum of membership fees compiled from the agent's Personal Volume and the agent's downline team membership fees. Personal and Team Volume requirements must be met to qualify for rank advancement.

With each rank advancement, agents access a new **Agent Override Level**. This means they can earn a percentage of the monthly membership fees made by their downline team members in addition to their personal sales. As members advance in rank and gain access to higher commissionable override levels, significantly increasing earning potential.

SEE CHART FOR BREAKDOWN:

New levels are established when an agent from one level recruits another agent, thereby creating a new level. These override levels may become commissionable and can be compensated up to ten levels deep, contingent upon volume requirements.